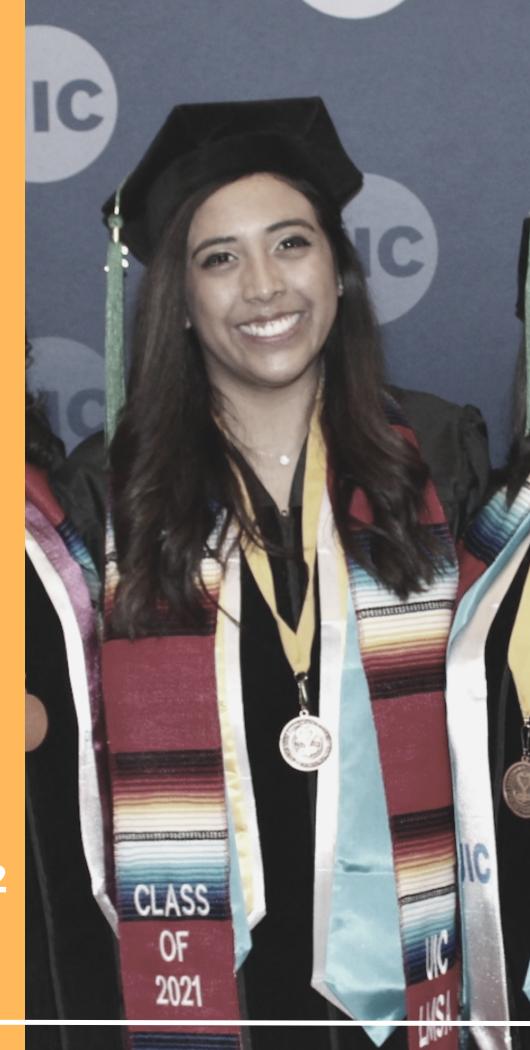
ANNUAL REPORT 2021- 2022





INTRODUCTION

Educational inequality limits life choices, career options and income opportunity. For bright, ambitious students from under-resourced neighborhoods, a college degree represents a clear path out of the crippling cycle of generational poverty. But this potential is stifled by a lack of exposure and opportunity due to financial, educational, and social inequality. YES works to address the multitude of challenges that historically have prevented lowincome students from accessing academic, social, & career opportunities. We believe in a holistic approach to education, and our programming meets the needs of our scholars at every level - academic, socio-emotional, mental & physical health, financial - from the 6th grade through high school, college, and career. From neighborhoods where fewer than 10% of adults have a college degree, 100% of YES Scholars are accepted to the finest universities across the country. More significantly, YES Scholars have a 93% college graduation rate.

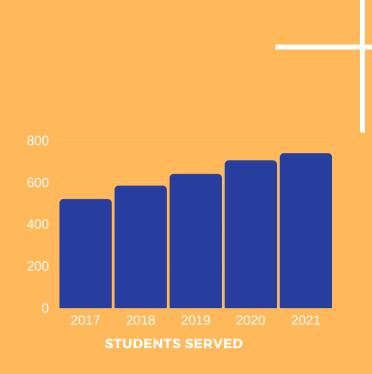
MISSION

YES identifies promising students from low-income communities in Los Angeles, New York City, Chicago, and rural Appalachian North Carolina, and equips them with the long-term resources, support, and skills required for success through high school, college, and career.

VISION

Dedicated to promoting America's promise of equal opportunity for equal talent, YES works to increase educational access and opportunity for these high-achieving students in order to make college and career success an attainable goal. Our long-term holistic support services meet students' needs at every milestone along their journey, beginning in middle school and continuing beyond career placement. We aim for each student to have the opportunity to make choices about their educational and professional pursuits that are not restricted by their socio-economic limitations.





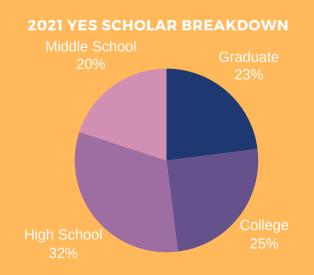
IMPACT

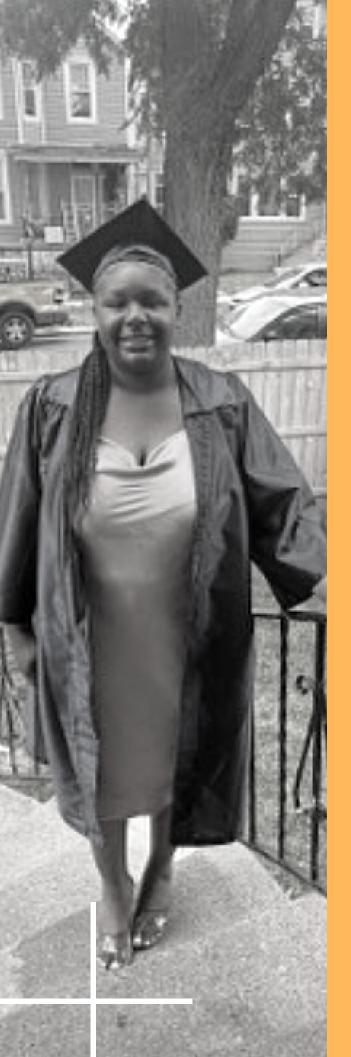
YES Los Angeles serves scholars across Greater Los Angeles County, identified from 14 Title I middle schools

YES New York City scholars are identified from 6 public middle schools in Harlem's District 5

YES Chicago scholars are identified from 7 public middle schools on the South Side & West Side of Chicago

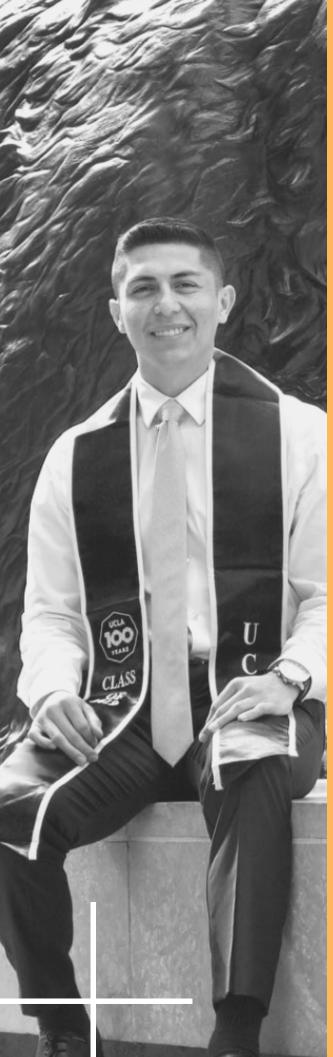
YES Appalachia scholars are identified in rural public schools in Watauga & Ashe Counties in Western NC.





INDEPENDENT SCHOOL PARTNERS

Harvard Westlake Windward Chadwick Oakwood Lennox Academy Brentwood **Beacon School** Bucklev Webb School Crossroads Lovola Wildwood Viewpoint **Culver Academies** DaVinci School



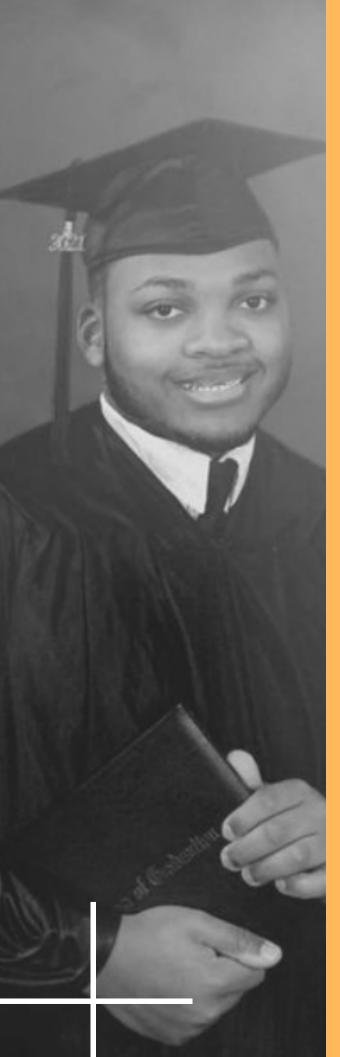


OUTCOMES

73% of current YES college and graduate students are attending schools on the US News & World Report Top 100 List. In total, YES scholars are attending or have graduated from 115 colleges and universities in 29 states.

100% of YES' Class of 2021 matriculated to college this fall. Those 50 scholars are currently attending schools in eleven states:

California: USC, Cal Tech, Occidental, UC Riverside, UC Merced, UCSC, Berkeley, UC Davis, Santa Monica College, Santa Clara, Claremont McKenna, CSUDH, CSULA, Pomona, Mt. Saint Mary's Colorado: Colorado College Connecticut: Wesleyan Georgia: Emory Louisiana: Tulane Massachusetts: MIT, Wellesley, Boston College, Amherst, Berklee College of Music Minnesota: Macalester College New York: Barnard, New York Institute of Technology, Lehman College North Carolina: UNC Greensboro, Appalachian State University, NC State, Wilkes CC Pennsylvania: Haverford, Lehigh, Swarthmore, Villanova Texas: Rice University



YES COLLEGE SCHOLARS ARE CURRENTLY ATTENDING

Cal State Dominguez Hills Cal State Long Beach Colorado College **CSU Fullerton CSU** Northridae **Duke University**

90%

Rice University Santa Monica College **UC Berkelev** UC Davis UC Santa Barbara UCLA

of YES Scholars are first-generation college students



YES GRADUATES

YES graduate students are currently in dental, medical, and law school, as well as various graduate programs spanning all fields at schools including:

Harvard Business SchoolColumbidUC Davis School of MedicineUCLA GrVanderbilt Graduate School ofFilm/TVManagementUSC DenBoston University Masters inNYU GroMedical Sciences ProgramFordhanStanford Graduate SchoolYale Graof Engineeringof NursinUC Hastings School of LawUCLA GrPepperdine UniversityLibrary S

Columbia University UCLA Graduate School of Film/TV USC Dental School NYU Grossman Medical School Fordham University Yale Graduate School of Nursing UCLA Graduate School of Library Sciences

YES graduates are excelling in careers at companies including:

ain Consulting	Morgan Stanley
mazon	The Public Health Institute
Icas Museum of Narrative Art	Apple
ity of Hope	Legal Aid of Los Angeles
ogan Lovells LLP	Google
orthrop Grumman	Episource
ucid Motors	Lockheed Martin
ne Metropolitan Museum of Art	NPR
PMG	Brentwood School
itchbook Data	London Stock Exchange Group
locPower	Afiniti
cripps Mercy Hospital	Ricardo Zurita Architecture
ore	Goldman Sachs
ne Federal Reserve	Cummins Engineering
kperian 👘 👘	Teach for America
oody's Investor Services	AutoDesk
ercedes Benz	Morrison Rothman LLP
ristotle Capital Management	Con Edison
nkedin	The National Parks Service
Penn Maternal & Child Health	Mt. Sinai Hospital
esearch Center	Grandview/Automatik



SCHOLAR SPOTLIGHTS







LUIS

Harvard Westlake, University of Michigan '11

Luis is a Portfolio Management Associate Director at Morgan Stanley Private Wealth Management and joined the team in 2016. His primary responsibilities include portfolio management and trading, investment analysis, performance attribution, and technology implementation. Luis earned his B.A. in Economics and Political Science from the University of Michigan in 2011 and is a CFA® Level II Candidate.

TANYA

Tanya is the Legislation Program Coordinator for the National Office of the League of United Latin American Citizens (LULAC), the largest and oldest Hispanic organization in the United States. With LULAC, Tanya works to advance the economic condition, educational attainment, political influence, housing, health and civil rights of Hispanic Americans through community-based programs operating at more than 1,000 LULAC councils nationwide.

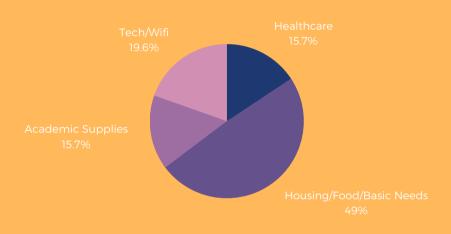
FOLLYVI TMA, Morehouse '24

Follyvi, a business major, was recently awarded the National Action Network's Rise Up Award by NAN founder Reverend Al Sharpton. Follyvi has been active in NAN's Youth Huddle, leading young people to enact meaningful change around racial injustice. In April, he served as Moderator at NAN's 2021 Convention, "The New Generation of Activism." He recently served as Deputy Campaign Manager for the William Allen Campaign for NYC Council District 9.



YES & COVID-19

The pandemic created incredible upheaval and insecurity for our scholars and families. It is clear that the landscape of education will be forever changed, and will impact no one more than low-income first-generation students, who were already facing greater challenges in the pre-pandemic world. As our vulnerable students and families lost vital income and resources due to unemployment, YES saw the need for and scope of our services grow rapidly. In response, we shifted all of our standard programming to virtual platforms, and added additional assistance and resources to provide a backbone of emergency support for our families in crisis.



YES COVID SUPPORT HAS INCLUDED

- Tech needs, including wifi, hotspots, computers, and tablets, to enable scholars to attend virtual classes and facilitate online learning & online academic tutors
- Flights/transportation for students to & from college campuses, and packing and storage costs for their belongings
- Housing for displaced college students with no safe or possible home to return to
- Second annual YES Summer Symposium
- Rent payments, groceries, electricity bills & other life supplies for families whose incomes have been severely impacted and are experiencing extreme financial insecurity
- Housing & healthcare costs for families with acute need many of whom contracted Covid and could not be safely treated at home
- Mental health resources & support
- Stipends to compensate for the cancelled internships & summer jobs that our students rely on to help pay for college & support their families



FINANCIALS

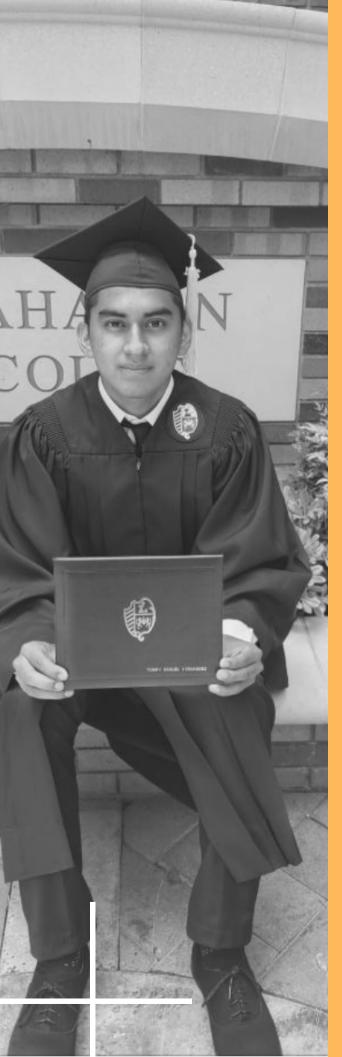
YES spends an average of \$40,000 to financially support a YES Scholar from the 6th grade through college graduation. That amount leverages an additional \$350,000 in financial aid and scholarships from each scholar's independent school & university. More than 80% of our annual budget goes directly to programming costs.





OUR CORPORATE & FOUNDATION PARTNERS

Ahmanson Foundation All Ways Up Foundation Borchard Foundation California Community Foundation Camp Out For Kids The Chuck Lorre Family Foundation Steven & Alexandra Cohen Family Foundation Disney **Edison International Fineberg Foundation** The David Geffen Foundation Google **Jack Kent Cooke Foundation Joseph Drown Foundation LADWP Employees' Association Lakers Youth Foundation** The Leonetti/O'Connell Family Foundation Morgan Stanley **Katie McGrath & JJ Abrams Foundation** The Rosenthal Family Foundation **Ross Stores Singing For Change** Southern California Edison Venable Foundation William C. Bannerman Foundation



PROGRAM PARTNERS

YES prioritizes creating strategic partnerships with other like-minded organizations, in order to achieve a greater impact on students from underserved communities in Los Angeles, NYC, Chicago, & NC.

- 5:30 Scholars
- All Ways Up Foundation
- Appalachian Mounta Leadership
- Appalachian State University
- Ashe County Public Library
- Camp Out for Kids
- Chicago State University
- ChiCha
- College Advising Corp (AppCAC
- Columbia University
- Communities in Schools, Ashe County
- Coro Southern California
- Curious Cardinals
- David Zwirner Gallery
- Disney
- EPIC/InitialView
- Future Map
- GEAR UP -- Appalachian State
 University
- Google
- Anthony Green Test Prep
- Groasis Chicago
- High Mountain Institute
- iDTech
- Jack Kent Cooke Foundation
- Jewish Free Loan Association
- Johns Hopkins Center for

- Let's Get Ready Rural Initiative
- Los Angeles Service Academy
- NatureBridge
- North Carolina School of Science & Mathematics Summer Programs
- Posse Foundation LA
- Princeton Review
- Questbridge National College Match
- REACH Academy
- Santa Barbara Adventure Company
- Scholar Match
- Southern Association for College Admission Counseling (SACAC)
- Southern California Edison
- Teach for America Los Angeles Institute
- The Greenwood Project
- The School for Ethics & Global Leadership (SEGL)
- True Star Foundation
- Upward Bound
- Vanderbilt Programs for Talented Youth
- Wake Forest University Pre-College Programs
- YMCA of Greater Los Angeles



2021 YES SYMPOSIUM

In Summer 2021, YES held our second annual YES Summer Symposium! The Symposium offers our scholars of all ages the opportunity to pursue an extended creative, skill-building, or research project over the summer, and then present it in a virtual symposium in late August for their YES peers and staff. The Symposium was created to help prevent summer learning loss and fill gaps in resumes that concerned many of our students, In addition to providing a structure for their time in a chaotic pandemic world, it allowed them to explore areas of interest they may not otherwise have had time for in a more normal year.

2021 YES SYMPOSIUM PROJECTS

A Season In Pictures (photojournalism) Art of a Role Model In History **Clay Sculpture Electric Coffee Grinder Conversion Exploring Illustrative Oil Painting Fearsome Storm Dragon** Jewelry in the Making **Researching My History / Ancestry** Learning to 3D Print Learning to Play and the History of Violin Learning to Play the Electric Guitar **Music Composition** Learning to Play Piano Summer Snapshots On Paper Summer Translations: Kpop to English The Long Rose Club Business Start-Up The Other Side of the Story: A Guatemalan Short Film The Person I Am Poetry Collection **Theology Research Paper Tick Marks: Art and Time**